

Program : International NGO
Project : Sponsor a Child Program
Time Period : 2011 (since 2009)
Location : Worldwide
Contract Value : USD 1,000,000 (approx.)



Professional Staff Allocated

Barry Kroon – Managing Director (USA)
Tamara Burnett – Programs Manager (USA)
Kayla Johnson – Project Specialist (USA)



Mozambique, Ghana, Burundi, Zimbabwe, Chad, Niger, Zambia, Malawi, Haiti, Israel, Ethiopia, Dominican Republic, Tanzania, Mongolia, Kenya, Senegal, Cyprus, Philippines, Honduras, United States

Objective : Provision of digital imaging Equipment to support the Sponsor a Child Program.

Needs Assessment : IPA works closely with the NGO to identify and implement their Sponsor A Child Program. IPA assists the client by supplying equipment and materials for testing purposes to ensure that the long-term goals of the Program are met. IPA also provides and maintains order forms so that field offices have access to current model availability and pricing, in order to base their decisions on the most up-to-date information. By using these order forms, the client is able to work with one procurement agent offering purchasing power, uniformity among field offices and the ability to monitor the program as a whole rather than individual orders.

Equipment & Supplies : Digital Cameras & Accessories, Photo Printers, Photo Paper, Photo Ink, and Scanners

Supply Chain & Logistics : IPA continuously monitors upgrades in technology to proactively update order forms. Test units are dispatched for new models prior to the discontinuation of existing models. IPA offers quantity discounts and incentives for large orders. Orders are consolidated at IPA’s on-site warehouse for accurate inventory and to minimize unnecessary shipping volume. Shipment options via courier, air freight or sea freight are provided by IPA for the field office to evaluate the total freight impact on the program.

Support & Aftersales : IPA facilitates and supports the manufacturer’s warranties on all goods supplied. IPA tracks the models sold to each field office to ensure future compatibility of required supplies.



Inventory Prior to Dispatch



Ink Cartridges Packaged for Transit



Palletized Toner Cartridges