Program	: International Federal Agency
Project	: Overseas IT Hardware Refresh & Server Configuration
Time Period	: 2014- 2015 (Since 2004)
Location	: Worldwide
Contract Value	: USD 2.5 million

IPA
International Procurement Agency

Professional Staff Allocated

Barry Kroon – Managing Director (USA)

Diane Swallen – Project Coordinator (USA)

Nicki Nichols – Project Specialist (USA)

Armenia, Azerbaijan, Cambodia, China, Georgia, Indonesia, Jordan, Kosovo, Macedonia, Mongolia, Morocco, Nepal, Philippines, Thailand, Ukraine, Burkina Faso, Benin, Botswana, Cameroon, Ethiopia, Ghana, Gambia, Guinea, Kenya, Liberia, Lesotho, Madagascar, Mali, Malawi, Mozambique, Namibia, Rwanda, Sierra Leone, Senegal, South Africa, Swaziland, Tanzania, Togo, Uganda, Zambia

Objective: To provide configured-to-order Information Technology hardware to locations around the world and deliver all equipment to designated location prior to the setup and installation by specialists from the Agency Headquarters. This just-in-time approach enacted by IPA adds flexibility to the total supply chain solutions while providing the highest level of customer service.

Planning & Procurement: IPA has facilitated the agency since 2004 and has worked closely with many of their locations for over 25 years. We assist the agency in determining their IT needs and developing agency-wide standards. 2013 was the first year to include the additional services of asset tagging, configuring and building server racks on IPA's ultra-secure site. This provided remote access to the agency's engineering team to allow for additional configuration and imaging prior to shipment which resulted in saving the agency traveling time and expenses. Working with IPA also reduced administrative time and costs, as the agency was able to issue one purchase order per country that covered the costs of equipment procurement and all of the services required to get the goods to the final destination.

Prep Work: IPA provided the correct electrical environment to configure the equipment designated for African , Asian and European destinations. Heating and cooling aspects of the workstation area were examined to ensure the equipment remained at the correct temperature. Additionally, IPA-designated staff and IT consultants have undergone SF85 background investigation checks and fingerprinting in order to satisfy the agency's security requirements prior to working on equipment. Only personnel with security clearance could enter IPA's secure workstation area.

Equipment & Supplies: Configured-to-order HP servers, tape drives, and SANS; configured Cisco switches and routers; APC UPS units, and KVM switches were provided for this project. In addition, consumables such as cabling, backup data tapes, spare parts, and DVD writers are included.

Supply Chain & Logistics: IPA tailors the supply chain with asset management services, consolidation of equipment, export packaging and shipment to final destination including inland European and Asian destinations. IPA also designed custom-built crates with steel metal banding to ensure the safety and security of the server rack during transport. Methods of shipment entail direct air and multimodal transportation, and only reputable carriers with proven track records are utilized for transporting the cargo.

Support & Aftersales: Facilitated through the manufacturers such as Cisco, Hewlett Packard, and APC, IPA supports warranty programs and can provide asset management assistance.

Integration Services

Server Builds & Remote Login Access

Detailed Inventory Control

Full-Box Crating