Program	: NGO
Project	: Cisco Donation Program
Time Period	: 2015
Location	: Worldwide
Contract Value	: USD 212,080.00+ (Including Donations)

IPA
International Procurement Agency
Reliable Supply Chains

Professional Staff Allocated

Barry Kroon – Managing Director (USA)

Tamara Burnett – Programs Manager (USA)

Amy Katich – Project Specialist (USA)

Burundi, Cambodia, Ghana, Ireland, Kenya, Mozambique, Nepal, Portugal, Singapore, South Africa, Switzerland, Tanzania, Uganda, United Kingdom, United States, Zimbabwe

Objective : Provision of comprehensive logistical solutions for NGO members who have been provided grants of Cisco Equipment. Establish a transparent supply chain, enabling NGO members to receive donated Cisco equipment anywhere in the world for support of their programs on an ongoing basis.

Needs Assessment : This project has been in existence for several years and the needs continuously change in terms of equipment, destinations, configurations and regulations (e.g. export and import). IPA actively performs analysis on equipment to be donated, in order to adhere to US Federal regulations in regards to export compliance. Furthermore, specific packaging and unique logistical needs make every shipment vastly different from one and another.

Equipment & Supplies : Donated Cisco Equipment provided by Cisco RTP. This equipment remains property of Cisco (even though it is stored in IPA's warehouse) until released by Cisco.

Supply Chain & Logistics : World wide tailored supply chain to include ; warehousing, consolidation, storage, inspections, packaging and airfreight to final destination. For the shipments into Kenya and Uganda, US Export Compliance as well as adherence to import regulations (pre-shipment inspections with service provider) were critical parts of the supply chain. By providing a unequivocal service and level of knowledge, IPA was able to deliver the equipment successfully into each country. With reliable partners in Kenya (and associated documentation) customs clearance assistance was also performed to the satisfaction of all parties.

Incoming Shipment	Incoming Contents	IPA Repack of Shipment	Final Exterior Photo of Shipment