Program: U.S. Federal Agency

Project: Trek Bicycle Program

Time Period : 2011

Location : Worldwide

Contract Value: USD 300,000 (appr.)



Professional Staff Allocated

Barry Kroon – Managing Director (USA)

Diane Swallen - Project Coordinator - (USA)

Dan Schott - Project Specialist (USA)



Objective : Provision of Trek Bicycles and related spares / accessories for each bike.

Needs Assessment: IPA has partnered with the client and Trek for over 25 years. IPA provides bicycles for the Agency's volunteers and spares parts to maintain their fleets.

Equipment & Supplies : Trek Bicycles, Associated Bike Spares / Accessories. IPA also creates custom spare parts kits personalized to meet the variety of demands for each post location.

Supply Chain & Logistics : IPA offers a tailored supply chain with combination of consolidation of equipment in warehouses, export packaging and shipment of equipment to final destination. Shipping methods include Diplomatic Pouch Facility (for smaller spare parts / accessories), Air Freight (for larger spare parts / accessories) and Sea Freight (for full container shipments of bikes and spares parts / accessories) which includes inland transportation to several African destinations. Status updates and 24/7 via web portal allow the client to download and print necessary documents for each shipment.

Support & Aftersales: IPA facilitates manufacturer warranty coverage and provides replacement bike spares / accessories. Through our years of experience, IPA provides spare parts to meet the needs of aging fleets, as well as recommends new models when Posts are ready to upgrade.

