

Mission : International Federal Agency

Project : eShop Book Program

Time Period : 2012-2017 (BPA)

Location : Worldwide

Contract Value : USD 2.6 Million+



International Procurement Agency
Reliable Supply Chains

Professional Staff Allocated

Barry Kroon – Managing Director (USA)

Alexis Pugh – Project Specialist (USA)

Jennifer Kotlar – Project Assistant (USA)



U.S. Embassies

Pakistan, Russia, Algeria, Cuba, Ethiopia, Sudan, Barbados,
Czech Republic, Liberia, Cyprus, Montenegro, Tanzania, Tajikistan, Paraguay,
Côte d'Ivoire, Azerbaijan, South Korea, Lebanon, Burundi, Sri Lanka, Rwanda,
Cyprus, Zambia, Uzbekistan, Ecuador, Laos, Dhaka, Fiji, Greece



Worldwide

The objective of this project is to provide books, 3D printers, patriotic décor, DVDs and other multimedia materials, on a variety of public diplomacy topics. Materials are procured through the international federal agency for worldwide agency use.



Planning: Over the course of each contract year, IPA consults with program managers, publishers, and multimedia distributors to assess project requirements. IPA has routine site visits to the Office of American Spaces in Vienna, Austria to touch base on current trends at both industry and program levels.



Procurement: IPA maintains an active price catalog of over 20,000 titles, approved by the agency mission. The list is frequently updated and revised to maintain current pricing and active titles. A shift in technology has led to the addition of several Maker Space items, including 3D printers and accessories. The general focus of the program is to supply global agencies with the necessary tools to engage local people with American culture.



Pre-Shipment Services: IPA further enhances the supply chain by utilizing our on-site warehouse to inspect, consolidate and package each shipment. Prior to dispatch, shipments are prepared in accordance with each receiving agency's instruction. IPA processed 834+ book orders at our facility since 2012.



Books, DVDs, 3D Printing, and Invention Kits



Inventoried Books in Our Project Suite



Interior Pallet Prior to Shipment

