

Mission : International NGO

Project : Stationary Digital X-Ray Machines

Time Period : October 2016

Location : Mali

Contract Value : USD 400,000+



International Procurement Agency

Reliable Supply Chains

Professional Staff Allocated

Barry Kroon – Managing Director (USA)

Alexis Pugh – Project Development Specialist (USA)

Charlie Thian – Project Coordinator (USA)

IPA partnered with the international NGO for the procurement, installation, and facilitation of training services for X-Ray Machines to be used in hospitals throughout Mali.



Procurement: IPA analyzed numerous different X-Ray model options from different manufacturers to determine the best possible option for the program. Due to strong global sourcing initiatives, IPA was able to offer the NGO quality units well within the program's budget. IPA also sourced mobile tables and voltage stabilizers for use with the machines.



Pre-Shipment Services: Prior to shipment, IPA conducted a third-party quality control inspection to ensure that the units were manufactured and packaged according to expectation. In addition to this, IPA took measures to test that the plugs were compatible for use with Mali.



Logistical Solutions: The X-Ray machines were transported to Mali via Sea Freight. Throughout the transportation process, IPA worked closely with local clearing agents in country to ensure a timely delivery to the four project sites.



After-Sales Support: Upon delivery of all units, IPA coordinated the travel arrangements for engineers to perform the on-site installation and training at each hospital. IPA also provided a 5-year warranty for each unit and provided consumables for the X-Ray units, mainly X-Ray film.

